## **ACTIVE LISTENING**

By Everett Bowes





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## **LISTENING QUOTES**

"Listening is loving" François Lelord

"The most basic of all human needs is the need to understand and be understood. The best way to understand people is to listen to them."

Ralph G. Nichols

"Do more listening than talking; talk more about them than about you."

Roy T. Bennett

"They listened more than they talked, but that was the way of wise men and women."

Lee Goff, A Rage Like Thunder

"Have you ever noticed how the most intriguing individual in the room seems content to listen sooner than speak?"

Richelle E. Goodrich, Slaying Dragons

"Friends are those rare people who ask how we are, and then wait to hear the answer."

Ed Cunningham

"Sometimes, the most healing thing we can do for another human being, is to listen to them, just ... LISTEN."

Jaeda DeWalt

"One of the greatest skills any leader can master is becoming comfortable with silence."

David Grossman



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"Talking doesn't get your point across but listening does."

Debasish Mridha

"The art of conversation lies in listening."

Malcolm Forbes

"An appreciative listener is always stimulating."
Agatha Christie

"The word 'listen' contains the same letters as the word 'silent'."

Alfred Brendel

"Being heard is so close to being loved that for the average person, they are almost indistinguishable."

David Augsburger

